

## CV



- Name: Abdelaziz Desouky Kamal Abdelaziz Newigy
- Date of Birth: 10 September 1988
- Health Condition: Excellent and Non-Smoker
- Marital Status: Married
- Military status: Exemption from military service
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## EDUCATION:

1- **Ph.D (Doctor of Philosophy in Business Administration)**, Sadat Academy for Management Sciences,2022.

**Thesis Topic:**" Impact of applying logistics Strategies on performance efficiency by applying to the food industry"

2- Academic Master of Business Administration, 2015, (**GPA 3.77 Excellent with honor**), Arab Academy for Science, Technology & Maritime Transport

**Thesis Topic** "The effect of supply chain activities on inventory decision - Applied to the food industry".

3- Diploma major of Logistics and supply chain Management, 2012, Arab Academy for Science, Technology & Maritime Transport.

4- Bachelor Degree of Business Administration, 2011, (**third on department GPA 3.74 Excellent with honor**), Arab Academy for Science, Technology & Maritime Transport.  
**graduation project** "The effect of the use of modern shipping systems on Waiting Time for container ships in port - Applied to the Alexandria and Dammam port".

5-**ICDL** Computer Sciences, British Institute.

6- Test of English as a Foreign Language (**TOEFL**) (Scores 550)

## Published Research

- Abdelaziz Desouky Kamal, (2023) The Impact of E - Supply Chain Practices on Marketing Capabilities Reinforcement: Applied to Hypermarkets chains in Cairo, **journal of Management Research**, Sadat Academy for Management Sciences, V. 41, Issue 4, October.
- Abdelaziz Desouky Kamal, (2023) Supply Chain Risk Management and its Impact on Brand Reputation: Applied to the E-Commerce Sector in Cairo, **journal of Management Research**, Sadat Academy for Management Sciences, V. 41, Issue 3, July.
- Abdelaziz Desouky Kamal, (2021) Impact of applying logistics management strategies on efficiency of operational performance: by applying on food industry sector, **journal Future of Social Sciences**, V. 7, Issue 1, October, pp. 89-116.
- Abdelaziz Desouky Kamal, (2021) Logistics strategies and their effect on the efficiency of companies' performance: by applying to the food industry sector, **journal Future of Social Sciences**, V. 7, Issue 1, October, pp.: 63-88.

## **Experience**

- Assistant Professor of Business Administration at Higher Institute of Marketing, Commerce, since 2022 until now.
- Part Time Assistant Professor of Business Administration at akadymiwn International University (Online ), since 2023 until now.
- Part Time Assistant Professor of Business Administration at Islamic University of Minnesota (Online), since 2023 until now.
- Part Time Lecturer at Workers University, Kafr El-Sheikh branch, since 2016 until now.
- Part Time Trainer at Business Experts Training Academy, since 2021 until now
- Part Time Trainer at modarby Academy, since 2021 until now
- Freelance Business consultant, since 2020 until now
- Member of the Arab Network for Excellence and Sustainability since 2023 until now.
- Supply chain Manager & Logistics (Business United Group - specialized in Retail & Hypermarket) From (2020 To 2022)
- Purchasing & Logistics Manager (Goodies Company - specialized in Retail & Hypermarket) From (2018 TO 2020)
- Senior Purchasing & Logistics Specialist (Exception Company specialized in Retail & Hypermarket) From (2015-2017)
- Purchasing & Logistics Specialist (AL rayah Company -specialized in Retail & Hypermarket) From (2012-2015)

## **Experience point**

- Teaching and training
- Research
- preparing and designing professional training bags
- Employee training
- Contracting with suppliers
- Stock turnover& analysis

- demand planner
- Supply planner
- Inventory Planner
- Sales Development
- sales analysis
- Sales missing reports
- Retail Management
- Knowledge of seasonal demand
- Prices Offers
- (KVI goods) Key Value Item goods
- sleeping, dead stock report
- slow moving stock report
- Good stock report
- ERP - Enterprise Resource Planning
- materials planning and control procurement
- inventory management, storage, warehousing, Transportation, logistics, and distribution
- Supply chain, Planning ,demand management .
- Follow up goal achievements (monthly / quarterly / yearly)
- Control stock level
- Control Warehouse cost efficiency.
- Supervising Purchasing P.O. issued to local suppliers.
- Follow up imported materials.
- Distribution line.
- Excellent planning, analytical and problem-solving skills

**Language skills: -**

**Arabic: Excellent.**

**English: Good.**

**Computer skills: -**

1. Microsoft Office Word.
2. Microsoft Office Excel (V&HLOOKUP-PivotTable-Filters-formatting)
3. Microsoft Office PowerPoint.
4. Microsoft Office Access.
5. Microsoft Office Outlook.
6. Internet and email skills.
7. ERP Systems.

8. Zoom Meeting
9. Microsoft Teams

**Other skills:**

- Excellent organization skills.
- Advanced research abilities.
- Have ability to understand.
- can work in group or individually according to the job requirement.
- Communication skills with customers and employees.

**Career Objective:**

A qualified Person with an excellent track record of driving key projects, possessing in-depth expertise in Business. Seeking a senior operational role in a dynamic organization, to contribute accrued expertise in charting a mutual growth path.